The Private Enterprise Development in Low-Income Countries (PEDL) programme pursues a research agenda that aims to better understand what determines the strength of market forces driving efficiency in low-income countries (LICs). The PEDL programme is hosting a two-day virtual conference with presentations by rising young scholars.

**Conference Day 1**
Thursday, December 10, 2020 | 14:00 to 18:00 GMT (all times are in GMT / UTC)

12:30 to 13:45 Pre-conference Session 1
Capstone presentations from PEDL Young Scholars Matchmaking Workshop 2020
(This session by invitation only. Please email the organizers at pedl.conference@cepr.org if you are interested in attending.)

14:00 to 14:05 Welcome Remarks
Christopher Woodruff (University of Oxford, PEDL, and CEPR)

14:05 to 16:05 Plenary Session 1
40 minutes per presenter
Apoorv Gupta (Dartmouth): "Firm Heterogeneity, Demand for Quality and Misallocation: Evidence from India"
Jessica Rudder (UC Davis): "Search Costs and Relational Contracting: The Impact of a Digital Phonebook on Small Business Supply Chains"
Santiago Caicedo (Clemson University): "Unwilling to Train? Firm Responses to the Colombian Apprenticeship Regulation"

16:05 to 16:35 Virtual Coffee Break in Gather

16:35 to 17:25 Plenary Session 2: Lightning Talks
15 minutes per presentation + 5 minutes discussion
Nida Jamil (Lahore School of Economics): "Trading Textiles along the New Silk Route: the Effects of Pakistan’s Free Trade Agreement with China"
Tsegay Gebrekidan Tekleselassie (Policy Studies Institute): "Formalized Employee Search and Labor Demand"
Beáta Itin-Shwartz (Hebrew University of Jerusalem): "Competition and Market Power in Developing Markets: Evidence from Fertilizer Markets in India"

17:25 to 18:00 Lightning Talk Discussion and Post-Conference Get-Together in Gather
Conference Day 2
Friday, December 11, 2020 | 14:00 to 18:00 GMT (all times listed in GMT / UTC)

12:30 to 13:45  Pre-conference Session 2
Capstone presentations from PEDL Young Scholars Matchmaking Workshop 2020
(This session by invitation only. Please email the organizers at pedl.conference@cepr.org if you are interested in attending.)

14:00 to 16:00  Plenary Session 3
40 minutes per presenter
Cian Ruane (International Monetary Fund): "Worker Mobility and Domestic Production Networks"
Farzana Hossain (University of Melbourne): "Creative Destruction or Just Destruction? Effects of Floods on Manufacturing Establishments in India"
Francis Annan (Georgia State University): "Misconduct and Reputation under Imperfect Information"

16:00 to 16:20  Virtual Coffee Break in Gather

16:20 to 17:20  Plenary Session 4: Lightning Talks
15 minutes per presentation + 5 minutes discussion
Sampreet Goraya (Universitat Pompeu Fabra): "How Does Caste Affect Entrepreneurship? Birth versus Worth"
Joshua Deutschmann (University of Wisconsin-Madison): "Contracting and quality upgrading: Evidence from an experiment in Senegal"
Gaurav Chiplunkar (University of Virginia): "The Impact of Labor Law Reforms in Frictional Labor Markets"

17:25 to 18:00  Lightning Talk Discussion and Post-Conference Get-Together in Gather

Participation is open to all students and researchers working in this field. Please register for participation here, using your institutional email address. Connection details will be provided to participants upon registration. The event will be streamed live on YouTube (Day 1, Day 2), where recordings will be available for a limited amount of time after the event.

Any queries about the event can be sent to pedl.conference@cepr.org. The event is organized by Morgan Hardy (New York University Abu Dhabi), Christian Meyer (University of Oxford), and Christopher Woodruff (University of Oxford, PEDL and CEPR).